



About the Role – Employment Details

Post Number	A206
Job Title	Industry Engagement Lead – Digitec
Salary	Competitive
Contract Type	3-year Fixed Term - Internal Secondment
Campus	All
Department	Executive
Reporting To	Digitec Director
Holiday	37 days
Pension	GPS or LGPS (depending on your current contract)

About the Role – Meet the Team

Gloucestershire College is proud to be one of the UK's Digital & Technologies Technical Excellence Colleges (TECs), helping to develop the next generation of talent in Cyber Security, Artificial Intelligence, Software Development, Cloud Computing and Digital Infrastructure.

As Industry Engagement Lead – Digitec, you will work closely with employers, curriculum teams and partners to ensure industry is at the heart of our TEC provision. You'll develop employer relationships, create opportunities for learners and support initiatives that help meet current and future skills needs across the digital sector.

This is an exciting opportunity to use your industry knowledge and relationship-building skills to make a real impact on learners, employers and the wider community.

About the Role – Duties and Responsibilities

Strategic Industry Partnerships

- Develop and manage strategic partnerships with major technology employers, government agencies, industry bodies and SMEs.
- Create and implement the TEC employer engagement strategy.
- Establish Gloucestershire College as a recognised partner of choice for digital skills delivery.
- Develop relationships with key Cyber and digital employers across the South West and nationally
- Secure employer participation, sponsorship, in-kind support and opportunities for learners.



Employer Advisory Boards and Governance

- Establish and chair employer advisory boards for:
 - Cyber Security
 - Artificial Intelligence & Data
 - Software Development
 - Cloud Infrastructure
- Ensure employers influence:
 - Curriculum development
 - Investment priorities
 - Skills planning
 - Workforce development activities
- Present recommendations and employer intelligence to TEC governance boards.

Employer-Led Curriculum Development

- Work alongside curriculum leaders to co-design provision with employers.
- Translate employer requirements into curriculum content and learning outcomes.
- Support the development of:
 - Employer challenge projects
 - Live industry assignments
 - Industry-informed assessments
 - Workforce development programmes
- Ensure curriculum aligns to current and emerging industry needs.

Industry Placements and Talent Pipelines

- Lead expansion of the Digital Industry Placement Hub.
- Secure placement opportunities with employers.
- Develop direct talent pipelines into:
 - Apprenticeships
 - Graduate opportunities
 - Employment
- Build long-term recruitment partnerships between employers and Gloucestershire College.

Workforce Development and Commercial Skills Programmes

- Identify employer skills gaps and workforce development needs.
- Support development of:
 - Modular courses
 - Short courses
 - Upskilling programmes
 - Corporate training
- Work with curriculum teams to create employer-led solutions.





Schools, Careers and Pipeline Development

- Support the schools engagement programme.
- Work with employers to inspire future talent.
- Create pathways into digital careers through:
 - School activities
 - Employer-led events
 - Industry challenge programmes
 - Cyber and AI careers initiatives

TEC Network Leadership

- Work with Advanced Delivery Partners across the South West.
- Share employer relationships and opportunities.
- Support delivery of national TEC objectives.
- Contribute to Communities of Practice and employer forums.

Events and Thought Leadership

- Organise and lead:
 - Skills Summits
 - Employer Forums
 - Industry Roundtables
 - Networking Events
- Represent Gloucestershire College nationally.
- Position the TEC as a leading voice within digital skills and workforce development.

About You

Our Shortlisting Criteria

Essential

- Significant experience working within the digital, technology, cyber, AI, cloud or IT sector.
- Proven track record in strategic account management, partner management, business development or enterprise sales.
- Experience working for a major technology employer or technology-driven organisation.
- Experience of teaching, training, coaching or workforce development, with the ability to translate employer needs into learning and skills programmes.
- Strong technical knowledge and credibility in one or more of the following: Cyber Security, Artificial Intelligence, Cloud Technologies, Software Development, Data Analytics or Digital Infrastructure.



Desirable	– Experience working within Further Education, Higher Education, apprenticeships or technical skills provision. – Experience of curriculum design, qualification development or employer-led programme development. – Established network of employers within the digital, cyber, technology or AI sectors. – Experience of delivering government-funded programmes or working with DfE, DSIT, LSIF, Institutes of Technology, Skills Bootcamps or similar initiatives. – Relevant technical or professional certifications (e.g. Microsoft, AWS, Cisco, ISC2, CompTIA, Google, ITIL or equivalent).
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The Perfect Person for us will demonstrate

Abilities	– Ability to build and maintain strategic relationships with senior leaders across technology, cyber and digital sectors. – Ability to identify employer skills gaps and convert these into curriculum, training and workforce development solutions. – Ability to influence and engage stakeholders at all levels, including employers, educators, government bodies and industry partners. – Ability to understand and communicate complex digital and technology concepts to both technical and non-technical audiences. – Ability to secure employer commitment, investment, placements, projects and long-term partnerships. – Ability to design and deliver employer engagement strategies that achieve measurable outcomes and growth. – Ability to manage multiple projects, priorities and stakeholders simultaneously while delivering against deadlines. – Ability to collaborate effectively with curriculum teams to ensure provision reflects current and future industry requirements. – Ability to organise and facilitate employer advisory boards, industry forums, workshops and networking events. – Ability to work independently, use initiative and drive TEC objectives forward at pace while maintaining strong attention to detail.
Job Circumstances	– Able to travel between college sites (if required) – Undertake any training required for the role – Hold an Enhanced DBS check with child barred list check or be willing to undertake a check. – This job description outlines the main duties at the time it was written. Tasks may change, but the role's overall nature and responsibility remain the same. These changes are normal and don't justify a change in the post's grading.



About the College – Our Expectations

- Take an active part in Professional Development Conversations (PDC)
- Engage with all relevant Health & Safety regulations and assist the College in the implementation of its own Health & Safety Policy
- Actively promote the College's Equality and Diversity Policy
- Actively promote the College's Safeguarding Policy and Practices
- Support the College's sustainability policies and recognise the shared responsibility of carrying out duties in a resource efficient way
- Participate in enrolment
- Participate constructively in college activities and to adopt a flexible approach to your work.
- Undertake a first-aid qualification and participate in the first aid rota, as required.
- Undertake any other relevant duties as specified by your line manager commensurate with the level of this post

Safeguarding

At Gloucestershire College, we are committed to promoting the welfare and safeguarding of our young people and vulnerable adults. The College expects all students, staff and visitors to share this commitment and our safer recruitment practices are an essential part of this commitment.

If shortlisted, you will be required to complete a self declaration of any criminal record or other information that may make you unsuitable to work with children. This includes explaining any gaps in employment. Applicants will be required to disclose any cautions, convictions, reprimands or final warnings in line with the Rehabilitation of Offenders Act. The College is committed to the fair recruitment of ex-offenders in line with its policy and legal responsibilities.

Candidates will be asked to provide evidence of their right to work in the UK. Satisfactory references and online searches will also be completed as part of the safer recruitment process. The online search reviews publicly available information, including social media, to identify any concerns that may require further discussion. References may be requested either before interview, with consent, or following an offer of employment.

All successful applicants will be required to complete an enhanced DBS check appropriate to the role.

